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Course 15: Customer Experience-Driven Design

Module 1: Pain Point-Free Customer Experience Journey

Topic 4: Customer Oriented-Failure Prevention [1/2]

Pisut Koomsap (AIT), Duangthida Hussadintorn Na Ayutthaya (AIT),

Tomasz Nitkiewicz (CUT), Agnieszka Ociepa-Kubicka (CUT)













Curriculum Development

of Master's Degree Program in

Industrial Engineering for Thailand Sustainable Smart Industry

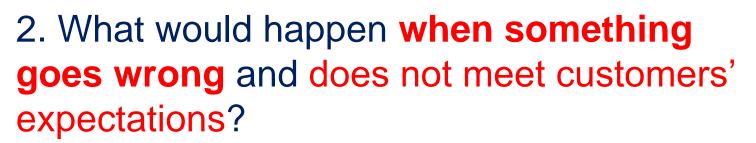


Class Discussion: Service Failure



1. What do customers expect from this restaurant?

- > Product: ...
- > Service: ...
- > Experience: ...



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Group Work: Service Recovery



- 1. Select a case study (which your team members are familiar with and were/are being the customers) in different industry
- 2. Identify failure/potential failure of the case study
- 3. Provide solutions for service recovery
- 4. Share the team's ideas to the class



Group Work: Customer Oriented-Failure Prevention



- 1. Select a case study (which your team members are familiar with and were/are being the customers) in different industry
- 2. Create customer journey mapping for the selected case study

